

1 **Abstract**

2 Waterborne *Escherichia coli* (*E. coli*) represents a pervasive water quality problem across
3 the United States. In Michigan, the presence of *E. coli* has become problematic for many areas
4 where agricultural run-off and ineffective policies have made these outbreaks endemic.
5 Combining the universe of housing transaction dataset from 2009 to 2017 with the State of
6 Michigan water sampling dataset, we investigate and quantify the negative impacts of *E. coli*
7 outbreaks on local housing prices. Our difference-in-differences model estimates an overall
8 impact of -8.94% for houses in the treatment group relative to the control group. This effect is
9 only short-term, as sales prices recover after the outbreak has ended.

10 **1 Introduction**

11 Ecological degradation leads to the loss of valuable ecosystem services and creates many
12 potentially negative socioeconomic consequences at various scales (Scott et al., 2011).
13 Economists often use housing prices to capture (at least partially) the social costs of decreased
14 ecological quality, including those associated with water quality and its preservation (Wilson and
15 Carpenter, 1999; Spanou et al., 2020). Among the many sources of ecological pressure on U.S.
16 water systems, waterborne pathogenic *Escherichia coli* (*E. coli*) can cause immediate and
17 potentially lethal effects on human health (Ishii and Sadowsky, 2008). *E. coli* also constitutes a
18 pressing issue due to an increased rate of outbreaks driven by climate change, especially in the
19 Laurentian Great Lakes basin (GLB) (Patz et al., 2008). Although bacteria levels in water
20 decrease over time, *E. coli* can remain in sediments along the shores or on beaches, thus
21 continuing to affect water quality and making outbreaks more likely over time (Davies et al.,
22 1995). In Michigan, these outbreaks have become a growing issue for both inland and coastal

23 communities, especially in rural counties. According to the state’s website, roughly half of
24 Michigan’s waterbodies exceed the EPA’s water quality standard for *E. Coli* as of early 2024.¹

25 Given the harmful effects of *E. Coli* and its prevalence in Michigan, it is important to
26 quantify these effects to help design efficient mitigation policies. In this study we use hedonic
27 pricing models and non-water-clarity-based approaches to estimate the effect of *E. coli* outbreaks
28 in freshwater streams on housing prices across Michigan. To assess the effects of these
29 outbreaks, we use point-level measurements conducted by Michigan’s Environment, Great
30 Lakes, and Energy Department (EGLE), combined with Zillow point-level housing transaction
31 data from 2009 to 2017. We first establish a baseline model using a traditional hedonic
32 framework, where we regress the log of the sales price on the distance from the nearest outbreak
33 along with a set of covariates and fixed effects and find that houses closer to outbreaks see a
34 decline in sales price. Following Currie et al. (2015), Haninger et al. (2017), and Tanaka and
35 Zabel (2018), we next employ a difference-in-differences (DID) model to capture the effect of
36 recent *E. coli* outbreaks on the sales price of nearby houses. This DID approach mitigates the
37 omitted variable bias and endogeneity concerns associated with the distance to *E. coli* outbreaks
38 and is widely used in quantifying the value of environmental attributes.

39 Our main results suggest that proximity to *E. coli* outbreaks negatively affects housing
40 prices, and that these effects are heterogeneous across multiple distances. After controlling for
41 housing characteristics and spatial fixed effects, our preferred DID regressions reveal that
42 proximity to *E. coli* outbreaks leads to a 8.9% price drop for houses sold during the outbreaks,

¹ <https://www.michigan.gov/egle/about/organization/water-resources/assessment-michigan-waters/e-coli-in-surface-waters>

43 which is over \$13,000 for the average house. However, these effects do not persist past an
44 interim period.

45 This study contributes to the literature linking property values and water quality. First, it
46 is the first to exploit a large dataset linked to waterbodies across the entire state of Michigan over
47 more than a decade. Second, while there have been many studies that quantify the impacts of
48 various water quality variables on housing prices, few focus on *E. Coli* despite its risk. Our
49 estimates will present a baseline of comparison for future research.

50 The remainder of this article proceeds as follows. We first review the relevant literature
51 on hedonic analyses related to water quality and provide background information on water
52 quality issues in Michigan. Next, we provide a description of the data used in this study,
53 followed by a summary of the empirical models we employ. We then present the main results
54 along with policy implications before the concluding section.

55 **2 Background**

56 Food and waterborne illnesses are one of the leading causes of morbidity worldwide, with
57 diarrheal diseases in particular accounting for approximately 1.8 million deaths each year.
58 Although most cases are found in developing countries, there are still about 76 million cases of
59 foodborne illness in the U.S. each year, resulting in around 5,000 deaths annually (Ishii &
60 Sadowsky, 2008).

61 One of the leading causes of waterborne illnesses is the bacteria *E.Coli*. Although *E. Coli*
62 is naturally found in the intestines of humans and animals and is typically harmless, some strands
63 can cause severe illness or even death. Some of the most dangerous strains are thought to
64 originate from untreated human sewage as well as animal waste (WHO, 2018). Since these

65 sources can travel through runoff into nearby waterways, officials typically rely on water
66 samples to detect dangerous levels of *E. Coli*. These samples are compared to water quality
67 standards to determine if action should be taken. In Michigan, for example, the state has set a
68 standard of a daily maximum of 300 *E. Coli* per 100 ml of water, or a geometric mean across 30
69 days of no more than 130 *E. Coli* per 100 ml of water. As of 2024, the state of Michigan
70 estimates that over half of Michigan’s waterbodies exceed these levels, and about 20% of
71 monitored beaches have been closed recently due to bacterial pollution (EGLE, 2024).
72 Regarding the Great Lakes, although Lake Michigan’s *E. coli* and swimming advisories have
73 decreased in recent years, *E. coli* still affects more than 10% of Lake Michigan beaches and
74 almost 90% of beaches in western Lake Erie (Weiskerger and Whitman, 2018).

75 There are three main mechanisms through which the state makes outbreaks public. First,
76 when a waterbody exceeds a water quality standard, a Total Document Daily Load (TMDL)
77 document is required by the Federal Clean Water Act. A TMDL shows the recorded levels of *E.*
78 *Coli*, its likely sources, and possible regulatory solutions, but does not require any action to be
79 taken. *E. Coli* measurements, potentially dangerous waterbodies, and current TMDL’s are made
80 public through EGLE’s website. The second way that *E. Coli* outbreaks are made public is
81 through outdoor signs installed by the state near afflicted waterbodies. Finally, the Michigan
82 Sellers Disclosure Act of 1993 requires sellers to notify buyers of recent environmental
83 problems.

84 Although Michigan tracks *E. Coli* levels throughout the state and warns the public of
85 outbreaks, there are currently no Michigan laws that regulate these levels. When state
86 governments consider potential policies, they typically undertake a cost-benefit analysis. A cost-
87 benefit analysis associated with a policy to reduce *E. Coli* levels requires damage estimates. One

88 approach, used by the USDA Economic Research Service (ERS) in 2013 and updated in 2018, is
89 to identify the different ways *E. Coli* has impacted society, estimate the dollar amount of each,
90 and add them up. The USDA-ERS identified medical costs, productivity loss, and deaths as the
91 main human damages due to *E. Coli*. The sum of the damages for the entire U.S. was close to
92 300 million dollars (Ahn, 2021). Another common strategy is the benefit transfer approach,
93 which uses pre-existing estimates in one setting to predict measure of economic value in a
94 different setting (Johnston et al., 2012). The benefit transfer approach is often used to support
95 decision making based on cost-benefit analysis when time or funding for a new study is cost
96 prohibitive. However, the lack of previous estimates of the economic impact *E. Coli* on housing
97 prices makes this option unavailable to current decision makers.

98 A different approach commonly used in economics is to estimate damages through stated
99 or revealed consumer preferences. The stated preference approach uses a survey to ask, for
100 example, if a respondent would vote for a tax intended to clean up a lake (Meyer, 2020), or if a
101 respondent would prefer one environmental over another with different attributes. The revealed
102 preference method, on the other hand, is based on observed data of the choices people made.

103 One of the most common techniques in the revealed preferences literature is known as the
104 hedonic method (Rosen, 1974). In the context of house sales, the hedonic method captures a
105 world where buyers and sellers of new or existing houses are assumed to reach an equilibrium
106 point where neither can be made better off without losing utility. This implies a relationship
107 between housing prices and housing characteristics that reveal a consumer's willingness to pay
108 for certain housing characteristics (Bishop, et al., 2020). While these characteristics include the
109 physical characteristics of the house, such as the number of bathrooms, they also include

110 amenities and disamenities located in the region. This makes the hedonic method one of the main
111 tools that economists have used to estimate the costs of both air and water pollution.

112 The literature of hedonic studies related to water quality has grown over time as the
113 availability of water quality data improved. One of the key decisions in these studies is the
114 choice of water quality variable. Heberling et al (2024) conducted a meta-analysis of hedonic
115 models that use water quality and found studies based on water clarity, nutrients, sediment,
116 biochemical factors, and bacteria. Of the studies on the effects of bacteria on housing prices,
117 most focused on fecal coliform. For example, one of the earliest hedonic water quality studies by
118 Leggett and Bockstael (2000) studied the effects of fecal coliform on housing prices around
119 Chesapeake Bay and found that an increase of 100 fecal coliform counts per 100 ml produced an
120 approximate 1.5% decrease in property prices. However, Heberling et al (2024) only found one
121 paper that focused on the effects of *E. Coli*. Netusil et al (2014) studied two watersheds in the
122 U.S. Northwest and found that an increase of 100 count per 100 ml increase in *E.Coli* decreased
123 housing prices from -.71% to -2.90% depending on the distance to the stream and the
124 econometric model used. Our research provides an additional estimate of the effects of *E.Coli* on
125 housing prices to help fill the void in this literature.

126 The welfare effects of water pollution are particularly important to Michigan, which has
127 long relied on its freshwater as a resource to boost economic development, whether using it to
128 harvest natural resources, to support its manufacturing sector, or as way for transporting goods to
129 and from the Atlantic Ocean (Steinman et al., 2017). Michigan's Freshwater is also a major
130 source of employment—a 2007 study estimates that 2.7 million Michigan jobs are linked to the
131 Great Lakes (Allen-Burton et al., 2010). The state currently faces a highly fragmented
132 wastewater policy landscape, which allocates most of the monitoring and implementation powers

133 to counties and county subdivisions. As a result, decades of industrial and agricultural pollution
134 combined with the fragmented water policy has led to several water quality issues across the
135 state (Allen-Burton et al., 2010). Brashares (1985) studied 78 lakes in southeast Michigan and
136 found that fecal coliform had a negative effect on the sales price of lakefront houses. Rabinovici
137 et al. (2004) found that the closure of an average Michigan lake could create an economic loss of
138 up to \$37,000 per day based on a benefit transfer analysis. Wolf et al. (2017) found that algal
139 blooms in Lake Erie resulted in \$2.25–\$5.58 million in losses to the fishing industry. To our
140 knowledge, however, there are no papers that focus on the effects of *E. Coli* on housing prices in
141 Michigan. By using home sales and water quality information across Michigan, our study fills a
142 gap in the literature on valuing Michigan water quality, which is crucial for policymakers to
143 design cost-effective regulation.

144 **3 Data**

145 We combine two fine-grain data sets that cover the entire state of Michigan. The first dataset we
146 derive from Zillow residential housing transaction data for single-family homes (ZTRAX)² from
147 2009 to 2017. ZTRAX lists sales prices, latitude and longitude, and various housing
148 characteristics including total bedrooms, total bathrooms, lot and building square footage, and
149 number of stories for all properties posted on Zillow. The full dataset over 9 years includes
150 almost half a million observations, but for our main results we drop a number of observations
151 that may be considered outliers. As a first step, we drop observations where the sales price was
152 less than \$10,000 to avoid “arm’s length” transactions. From this sample, we further restrict the
153 sample to houses that have less than 10 bedrooms and/or 50 total rooms, sold for less than

² This database is Zillow’s Assessor and Real Estate Database (ZTRAX) accessed through a contract with Zillow.

154 \$1,000,000, and have less than 1,000,000 square feet. We also remove houses that were labeled
155 as having zero bedrooms. The remaining subset contains 195,331 observations³. Finally, we
156 control for housing inflation by converting sales price to 2017 dollars using the Case-Shiller
157 home price index.

158 The second dataset we use is EGLE's publicly available data on *E. coli* point-level
159 measurements over the same period as the housing data. The *E. coli* data set is geo-coded,
160 allowing us to estimate the precise proximity of each house to an *E. coli* outbreak. Within the
161 EGLE database, we drop all points whose samples were below the risk levels considered by the
162 states. These risk thresholds are:

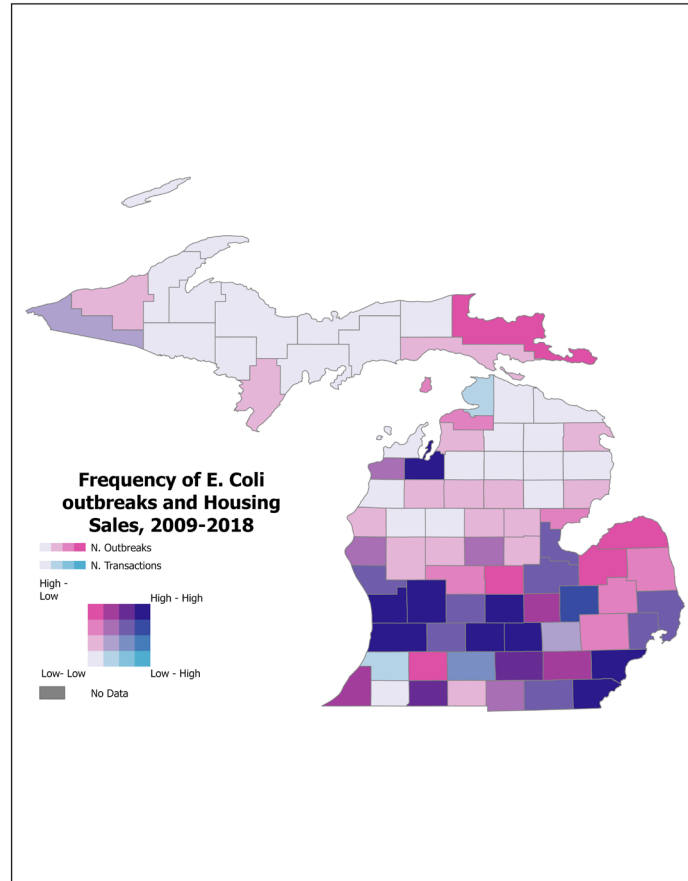
- 163 1. 30-day geometric mean across three sample points greater than 100 *E. coli*/ml: OR
- 164 2. Daily maximum geometric mean of greater than 300 *E. coli*/ml

165 These values are slightly more restrictive than those imposed by Michigan, but in line with those
166 used by neighboring states.

167 *E. coli* outbreaks that occur through water are typically the result of increases in rainfall
168 or melting snow (Griffith et al., 2003; Roslev and Bukh, 2011). With a relatively low die off rate,
169 once *E. coli* enters a waterway it can travel large distances away from the source through the
170 available network of rivers and streams (Foppen et al., 2006). Between the randomness of
171 precipitation events and the ability to travel long distances from the source, we consider *E. coli*
172 outbreaks as exogenous to the sales price of a house. Figure 1 displays the correlation between
173 house sales prices and *E. Coli* outbreaks throughout Michigan from 2009-2017. The highest

³ The results for the full sample are in the appendix and do not qualitatively differ from the main results.

174 correlation is in the lower half of the lower peninsula of Michigan, particularly near the middle.
175 In total, there were 3,763 samples above limits throughout our ten-year study period.



176

177 **Figure 1: *E. coli* outbreaks in Michigan, 2009–2017. Note: location of houses is not**
178 **displayed to protect privacy and data confidentiality.**

179 We merge the Zillow housing transaction data with *E. coli* outbreak data and use ArcGIS
180 Pro and PyCharm to calculate the nearest distance in miles from a particular house to an *E. coli*
181 outbreak above the state risk thresholds that occurred after the sales date of the house. We also
182 calculate the number of days since the outbreaks occurred. Table 1 shows the summary statistics
183 of our variables.

	Mean	Std. Dev.	Minimum	Maximum
Sales Price (2017 dollars)	151,923.2	109,119.1	10,003.7	996,604.4
Distance from outbreak (miles)	2.0	0.7	0.0	3.0
Days Since Outbreak	-423.8	1071.2	-3534.0	3118.0
Lot Size (sq. ft.)	23,241.4	59,241.7	1011.2	991,861.0
Rooms	3.3	3.4	0.0	37.0
Bedrooms	3.1	0.8	1.0	10.0
Full Bathrooms	1.5	0.7	0.0	12.0
Stories	1.5	0.6	1.0	10.0
Building Area (sq. ft.)	1353.2	611.6	300.0	10,199.0
Distance to waterbody (meters)	3546.4	2481.4	0.0	13,323.1
Distance to waterbody ²	1.9e+07	2.5e+07	0.0	1.8e+08
treat	0.1	0.3	0.0	1.0
after	0.3	0.5	0.0	1.0
interim	0.0	0.2	0.0	1.0
Observations	195,331			

185

186 **4 Empirical Models**

187 Since Rosen's seminal work (Rosen, 1974), the hedonic property value model has become the
188 workhorse model to reveal the marginal values for non-market characteristics. The main idea of
189 a hedonic model is that a product's price represents a package of attributes- in the case of houses,
190 this includes not only the square footage, number of bedrooms, etc., but also location specific
191 attributes such as environmental quality. By regressing the observed sales prices on these
192 attributes, we can recover an estimate for the marginal values for being located at various
193 distances from an *E. coli* outbreak.

194 A criticism of hedonic property values is the potential for omitted variable bias.

195 Specifically, we are only able to control for a limited number of characteristics- even highly

196 detailed housing datasets will inevitably leave out features that are valued by potential
197 homeowners. These omitted features will be captured by the error term, and if they are correlated
198 with *E. coli* outbreaks the coefficient of interest will be biased.

199 Given the potential for omitted variable bias in a hedonic model, we next employ a
200 difference-in-difference (DID) model. A DID model assigns houses to a control group- in our
201 case, houses that were not affected by an *E. coli* outbreak- and a treatment group for houses that
202 were affected. Although their average prices may differ before an outbreak, we assume that they
203 are trending in a similar direction. After an *E. coli* outbreak, average prices for untreated houses
204 should continue along the same trend, while treated houses will follow a different trend if *E. coli*
205 outbreaks influence the price. While we prefer the DID model, we include the hedonic estimates
206 as a point of comparison between two popular approaches in the literature. Differences between
207 the two estimates may also point to the effect of omitted variable bias in the hedonic approach.

208 **4.1 Hedonic Property Value Model**

209 In our baseline model specification, the dependent variable y_{it} is the log-transformed housing
210 transaction price, adjusted by the S&P/Case-Shiller U.S. National Home Price Index to 2017
211 dollars. We can parsimoniously write our model as:

$$212 \quad y_{ite} = \alpha + \beta_1 dist_{ite} + \beta_2 days_{ite} + \theta X_i + \eta_t + \eta_e + \epsilon_{it},$$

213 where $dist_{ite}$ is the distance between house i sold in year t and the nearest *E. coli* outbreak e
214 occurring before the sales date; $days_{ite}$ is the number of days since the outbreak was reported;
215 X_{it} is a vector containing the set of housing characteristics; α is the intercept; and, ϵ_{ite} is the
216 idiosyncratic error term. We use η_t and η_l to represent year and month fixed effects and school
217 district fixed effects, respectively, which account for the time- and location-invariant unobserved

218 characteristics. Finally, we use the outbreak-level fixed effect η_e to capture idiosyncratic factors
219 related to a particular outbreak. We cluster standard errors at the outbreak level.

220 Our main parameter of interest is β_1 , which measures the buyers' marginal willingness to
221 pay for being away from an *E. coli* outbreak. Since we measure the distance to an *E. coli*
222 outbreak as distance from (rather than the proximity to) an outbreak, we hypothesize that β is
223 positive, suggesting that houses further away from an *E. coli* outbreak would sell for a higher
224 price. We also estimate a model that includes a quadratic functional form for distance to capture
225 possible non-linear effects. We next employ a DID model to mitigate potential omitted variable
226 concerns.

227 **4.2 Difference-in-Differences Model**

228 Our strategy follows the approach of Currie et al. (2015), Haninger et al. (2017), and
229 Tanaka and Zabel (2018) in employing a DID model based on distance from the treatment, in our
230 case an *E. coli* outbreak.⁴ Within a certain distance, houses are similar enough that we can
231 consider them a local market, but we can still separate the market into a treatment and control
232 group. Most *E. coli* outbreaks are local and we use a radius of 3 km from an *E. coli* outbreak to
233 determine local neighborhoods, which is similar to Haninger et al. (2017). The treatment group
234 consists of houses that are particularly close to the outbreak, while houses farther away are in the
235 control group.

⁴ We attempted to use STATA to run models that use recent advances in the DID literature, including a CSDID and DRDID estimator, and a Goodman Bacon decomposition. However, our dataset did not match the specifications required for those models.

236 Let $TREAT_{it}$ be a dummy variable that equals 1 if house i is within this boundary and
 237 belongs to the treatment group, and 0 if the house belongs to the control group. Let $POST_{it}$ equal
 238 1 if a house is sold after an *E. coli* outbreak, and 0 if it is sold before the outbreak. We can then
 239 state the DID model as:

$$y_{it} = \beta_0 + \beta_1 TREAT_{it} + \beta_2 POST_{it} + \beta_3 TREAT_{it} * POST_{it} + \epsilon_{it}, \quad (2)$$

240 where y_{it} is the log of the sale price of home i at time t , and ϵ_{it} is the error term that contains
 241 unobserved factors. The variable of interest, β_3 , captures the difference in the expected value of
 242 y_{it} for houses in the treatment group versus the expected value of y_{it} in the control group.
 243 Specifically:

$$\beta_3 = (E[y_{it}^1 | TREAT = 1] - E[y_{it}^0 | TREAT = 0]) \quad (3)$$

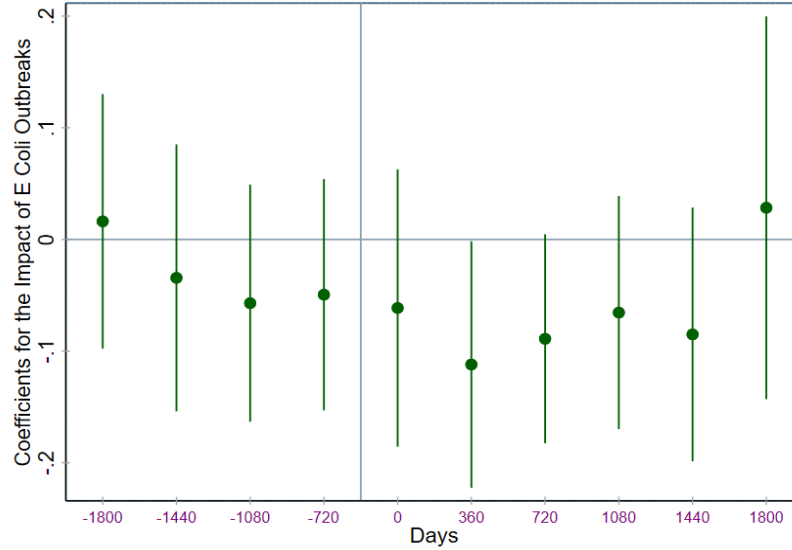
$$- (E[y_{it}^0 | TREAT_{it} = 0] - E[P_{it}^0 | TREAT_{it} = 0]),$$

244 where the superscripts equal 1 if the house is in the *E. coli* treatment group in the counterfactual
 245 state, and 0 if the house is in the *E. coli* control group in the counterfactual state.

246 The main identifying assumption of equation (3) is the parallel trend assumption, where
 247 the sales prices leading up to an *E. coli* outbreak follow the same trend in both the treatment and
 248 control groups. In figure 2 we visualize the results of an event study to investigate the validity of
 249 this assumption. This event study uses 360 day intervals to track the evolution of the coefficient
 250 of interest, before and after an *E. coli* outbreak.⁵ Ideally, the coefficient would be zero before an
 251 *E. coli* outbreak, which is satisfied as the 95% confidence intervals overlap the x-axis. Following

⁵ We also tested this assumption for 180- and 270-day increments, which produced fairly similar results.

252 an *E. coli* outbreak, we would expect negative, statistically significant coefficients. This appears
 253 to be the case for the near term, with the effect dissipating over time.



254

255 **Figure 2: Coefficients of the impact of E.Coli outbreaks at 360 day intervals. Day**
 256 **zero indicates the initial outbreak of E.Coli. Vertical lines represent 95% confident**
 257 **intervals.**

258 Although figure 2 offers suggestive evidence that the parallel trends assumption is
 259 satisfied, without additional covariates to control for observable characteristics, this assumption
 260 may be too strong. As a result, we include additional covariates including housing
 261 characteristics, time and location fixed effects, and outbreak fixed effects:

$$y_{it} = \beta_0 + \beta_1 TREAT_{it} + \beta_2 POST_{it} + \beta_3 TREAT_{it} * POST_{it} + \theta X_{it} + \eta_i + \eta_t + \eta_k \quad (4)$$

$$+ \epsilon_{it}.$$

262 To estimate the impact of *E. coli* outbreaks, we need to identify the treatment buffer zone
 263 in which an outbreak influences houses that are sufficiently close ($TREAT= 1$), while not

264 influencing those that are sufficiently far away ($TREAT = 0$). Following Haninger et al. (2017),
265 we first control parametrically for housing attributes, and then nonparametrically estimate
266 housing price gradients over distance for houses close to *E. coli* outbreaks before and after the *E.*
267 *coli* outbreaks separately. We then determine the distance threshold by identifying the point
268 where these two price gradients converge using a nonparametric approach, meaning that beyond
269 this distance, housing prices before the *E. coli* outbreak are not statistically different from those
270 sold after the outbreak. If home buyers disliked the *E. coli* outbreaks, we should observe a lower
271 price for houses within a distance threshold of the outbreak following that event. Moreover, we
272 expect to see no differential patterns in housing prices outside this treatment buffer.

273 Figure (2) plots the estimated price gradients over distance to the nearest *E. coli* outbreak
274 for houses sold before and after an outbreak. As expected, the prices of houses sold after the
275 outbreaks are noticeably lower than those before the outbreaks, up to approximately one mile
276 away, where the 95% confidence intervals of the two price gradients start to overlap. Figure 2(b)
277 further breaks down the sale timing as before, during, and after the outbreak, and it reveals that
278 beyond one mile, the three confidence intervals largely overlap, especially for houses sold during
279 and before the outbreaks. This graphical evidence suggests that *E. coli* outbreaks dampen nearby
280 housing prices and provides support to our DID approach of classifying houses within and
281 outside one mile of an outbreak as the treatment and control groups, respectively.

282

283

284 **Figure 3. Nonparametric estimates of housing price gradient with 95% confidence intervals**
285 **for houses in Michigan sold before and after *E. coli* outbreaks.**

286

287 Our data on *E. Coli* outbreaks is unique in that the outbreak has a recorded start and end
288 date, which we label the *interim* period. This period might also be thought of as the short-term
289 effect of *E. Coli* on housing prices once an outbreak has been made public. In our dataset, the
290 average interim period is about three months (86 days). Therefore, to further quantify the
291 potential differential impacts on houses sold during versus after *E. coli* outbreaks we include the
292 dummy variable *INTERIM*. If a house is sold in between the *E. coli* outbreak starts and end date
293 for the nearest outbreak, we denote this sale as sold *during* the outbreak, and thus *INTERIM*
294 equals 1. Our variable of interest for this scenario is an interaction term between *INTERIM* and
295 *TREAT*, which measure the impact of outbreaks on houses within the 1 mile buffer during the
296 interim period. In addition, we use *POST* = 1 to denote the houses sold *after* the end date of the
297 nearest *E. coli* outbreak.

$$y_{it} = \beta_0 + \beta_1 TREAT_{it} + \beta_2 POST_{it} + \beta_3 TREAT_{it} * POST_{it} + \beta_4 INTERIM_{it} \quad (4)$$
$$+ \beta_5 TREAT_{it} * INTERIM_{it} + \theta X_{it} + \eta_i + \eta_t + \eta_k + \epsilon_{it}.$$

298 **4 Results**

299 **4.1 Hedonic Model Results**

300 We first present the results of the baseline hedonic property value model. Note that, for
301 comparison, we use the same estimating sample in the hedonic regressions and DID regressions.
302 Table (2) shows the regression coefficients for the distance to the nearest *E. coli* outbreak after
303 controlling for a set of housing characteristics and various fixed effects. All three specifications
304 use the log of housing sales prices as the dependent variable. Column (1) is a simple regression

305 analysis using only the variable of interest, distance, as a control variable. Column (2) adds the
 306 distance to the waterbody and its square, days since the outbreak, housing characteristics and
 307 year by month fixed effects. Column (3) further adds school district and outbreak fixed effects.

308 The estimated coefficient on *distance from outbreak* is positive in all three models, which
 309 aligns with our intuition—houses that are farther away from an outbreak sell for a higher price
 310 relative to houses that are closer. With the semi-log functional form, the magnitude of the
 311 coefficient varies from 1.39% to 3.06%, although the model with the full complement of fixed
 312 effects was not significant at the 5% level. The signs on the housing characteristics are intuitive,
 313 as increases in lot size, house size, number of bathrooms, and number of stories lead to increases
 314 in sales prices.

315 Although the sign on *distance from outbreak* is intuitive, the mixed results for statistical
 316 significance, as well as the possibility of omitted variable bias, cast some doubt on the reliability
 317 of the results. In the next section we show the results for the DID model, which uses a quasi-
 318 experimental method to better control for omitted variable bias.

319 Table 2 Hedonic Model

	(1)	(3)	(3)
Distance from outbreak (miles)	0.0304*** (0.00235)	0.0139*** (0.00231)	0.0306 (0.0279)
Distance to waterbody (meters)		0.00000420** (0.00000187)	0.00000293* (0.00000166)
Distance to waterbody ²		-2.54e-10 (1.85e-10)	-8.85e-11 (1.60e-10)
Days Since Outbreak		-0.0000220*** (0.00000250)	-0.00000104 (0.00000269)

Lot Size (sq. ft.)		0.000000840*** (3.11e-08)	0.000000908*** (8.32e-08)
Rooms		-0.00174*** (0.000522)	0.00560*** (0.00198)
Bedrooms		0.00976*** (0.00272)	0.0105 (0.0120)
Full Bathrooms		0.240*** (0.00313)	0.177*** (0.0136)
Stories		0.0220*** (0.00278)	0.0298*** (0.0108)
Building Area (sq. ft.)		0.000388*** (0.00000372)	0.000285*** (0.0000190)
Observations	195331	160324	160304
Adjusted R^2	0.001	0.276	0.446
Year/Month FE	No	Yes	Yes
School District FE	No	No	Yes
Outbreak FE			Yes

320 * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$. Robust standard errors in parenthesis.

321

322 4.2 Difference-in-Differences Results

323 Table (3) shows the regression results for three specifications of the DID model. In this
324 model, we keep all observations before and after an outbreak, as opposed to the hedonic model in
325 which we only keep post-outbreak observations. However, we subset the data for the DID model
326 to a radius of three miles around each outbreak to keep the neighborhoods and houses relatively
327 homogeneous between treatment and control groups. We define the treatment observations as
328 houses within a one-mile radius from the outbreak, while the control observations are between
329 one and three miles from the outbreak.

330 We again start with a parsimonious baseline model to evaluate the evolution of the
331 coefficient of interest ($Treat * Post$) (as we control for additional factors). Since the *E. coli*

332 dataset includes a “start” and “end” date for the *E. coli* outbreak, we also include an interaction
 333 between *Treat* and a dummy variable *interim* that equals 1 if the house sale was between the start
 334 and end date, and 0 if it was not.

335 Table 3 Difference-in-Difference Results

	(1)	(2)	(3)
treat	-0.0621*** (0.00676)	-0.0265*** (0.00701)	-0.0215*** (0.00609)
post	0.00912** (0.00367)	0.0157** (0.00612)	0.0433*** (0.00547)
treat*post	0.0468*** (0.0108)	0.00847 (0.0107)	-0.0140 (0.00960)
interim	0.0700*** (0.00910)	-0.00688 (0.00899)	0.0447*** (0.00841)
treat*interim	0.0263 (0.0275)	-0.0165 (0.0262)	-0.0894*** (0.0250)
Days Since Outbreak		-0.0000272*** (0.00000331)	-0.0000177*** (0.00000550)
Distance to waterbody (m)		0.00000422** (0.00000187)	0.00000287* (0.00000163)
Distance to waterbody squared (m)		-2.55e-10 (1.85e-10)	-8.10e-11 (1.63e-10)
Constant	11.69*** (0.00237)	10.45*** (0.0137)	10.91*** (0.0783)
Observations	195,331	160,324	160,304

Housing Characteristics	Yes	Yes	Yes
Adjusted R^2	0.001	0.276	0.446
Year/Month FE	No	Yes	Yes
School District FE	No	No	Yes
Outbreak FE			Yes

336 * $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$. Robust standard errors in parentheses.

337 In Table 3, Column (1) shows the results for the simple DID model. The coefficient on
338 *treat* is negative and statistically significant ($p < .01$). Column (2) further controls for housing
339 characteristics, days since the outbreak, and year and month fixed effects. Column (3) adds fixed
340 effects for school districts and outbreaks. Based on our preferred specification in column (3), the
341 coefficient on (*Treat * Post*) is -0.0104 but is not statistically significant. However, the
342 coefficient on (*Treat*Interim*), at -0.0894 and is statistically significant ($p < .01$). These two
343 results imply that housing first prices see an immediate decrease of 8.94% following an *E. Coli*
344 outbreak, but the decrease in prices is not permanent (since *treat*post* is not significant). In our
345 sample the average house sells for \$151,923, therefore an estimate of the average decrease in
346 housing prices during the interim period is \$13,582.

347 4.3 Robustness Checks

348 Recall that our results from table (3) used a cutoff radius of 1 mile. That is, every house within a
349 mile of the outbreak was considered “treatment”, while every house between 1 and 3 miles was
350 considered “non-treatment”. Table (4) shows the results for models that varies this cutoff.
351 Column (1) uses a slightly smaller radius of 0.9 miles, while columns (2) and (3) use a radius of
352 1.1 and 1.2 miles, respectively. With the smaller radius, the model does not pick up the long-
353 term effects of an *E. coli* outbreak, with the coefficient on *TREAT*POST* not significant.

354 However, models with a 1.1- and 1.2-mile cutoff showed a statistically significant coefficient on
 355 *TREAT*POST* at the 10% and 5% significance level, respectively. On the other hand, the short-
 356 term effect of *E.coli* on housing prices, captured by the variable *TREAT*INTERIM*, are
 357 significant regardless across all models ($p < .01$). The value of the coefficients imply a decrease
 358 in house sales prices of 7.46% to 8.65%, which are close to our estimate of 8.94% in table (3).

359 Table 4 Robustness Checks

	(1)	(2)	(3)
Treated group definition	Dist. to E Coli outbreak < 0.9 mile	Dist. to E Coli outbreak < 1.1 mile	Dist. to E Coli outbreak < 1.2 mile
treat	-0.0418*** (0.00665)	-0.00952* (0.00564)	-0.00808 (0.00528)
post	0.0419*** (0.00545)	0.0438*** (0.00550)	0.0449*** (0.00553)
treat*post	-0.00153 (0.0106)	-0.0151* (0.00884)	-0.0203** (0.00827)
interim	0.0421*** (0.00834)	0.0462*** (0.00850)	0.0466*** (0.00860)
treat*interim	-0.0764*** (0.0274)	-0.0865*** (0.0229)	-0.0746*** (0.0212)
Days Since Outbreak	-0.0000177*** (0.00000550)	-0.0000176*** (0.00000550)	-0.0000176*** (0.00000550)
Distance to waterbody (m)	0.00000284* (0.00000125)	0.00000286* (0.00000125)	0.00000287* (0.00000125)

	(0.00000163)	(0.00000163)	(0.00000163)
Distance to waterbody ² (m)	-8.02e-11	-8.03e-11	-8.01e-11
	(1.63e-10)	(1.63e-10)	(1.63e-10)
Constant	10.91***	10.91***	10.91***
	(0.0783)	(0.0783)	(0.0783)
Observations	160,304	160,304	160,304
Housing Characteristics	Yes	Yes	Yes
Adjusted <i>R</i> ²	0.446	0.446	0.446
Year/Month FE	Yes	Yes	Yes
School District FE	Yes	Yes	Yes
Outbreak FE	Yes	Yes	Yes

360 * $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$. Robust standard errors in parentheses.

361 An additional consideration is the source of water for each house. Although our dataset
362 did not include this information, we attempted to proxy for it using several methods. First, we
363 used a subset of houses that were within 1 mile of the Great Lakes. With the DID framework, we
364 found a long-term impact of approximately -11%. We also ran a model with county fixed effects
365 instead of school district fixed effects, which gave similar results to the main model.⁶

366 5 Conclusions and Discussion

367 In this article, we use point-level data and a quasi-experimental design along with a
368 standard linear hedonic model to estimate the effects that proximity to an *E. coli* outbreak

⁶ These results are available upon request.

369 exercises on housing prices. Our results show that *E. coli* outbreaks negatively affect housing
370 prices by at least 8.9% for houses within one mile of the outbreak. However, these effects are
371 very sensitive to time, and they decrease as days pass from the last outbreak affecting the
372 transaction. The combination of these two factors possibly signals a lack of ‘memory’ by market
373 actors, who tend to discount the effects of the outbreaks and/or their recursiveness once levels
374 return to safe parameters. These results have several other implications for future state and local
375 governments, both in Michigan and across the Great Lakes region.

376 Given the size of the damages by these recurring outbreaks, it may be cost-effective to
377 design and implement policies addressing future outbreaks, especially in a state like Michigan,
378 where water-related activities play a major social and economic role. Currently, there is no
379 statewide TMDL for *E. coli*.⁷ Instead, it is up to local municipalities to set regulations, which
380 may result in conflicting policies and inefficient societal outcomes. Estimates such as ours can be
381 beneficial for policymakers in assessing the costs and benefits of a statewide approach.

382 The policies of neighboring Midwest states demonstrate a range of policy options. In
383 2016, Ohio set revised statewide *E. coli* standards for wastewater discharge permits. These
384 standards vary by recreational use of the receiving stream—bathing, swimming, and other
385 primary uses cannot exceed a 90-day geometric mean of 126, while other uses that involve
386 minimal contact cannot exceed a 90-day geometric mean of 1,030. Wisconsin seems to be
387 moving in a similar direction as Ohio (Kaeding and The Associated Press, 2019). Indiana
388 monitors water bodies for *E. coli*, but only provides information to local entities to develop

⁷ See "https://www.michigan.gov/egle/0,9429,7-135-3313_3681_3686_3728-376271--,00.html for more information on statewide efforts to implement a TMDL.

389 pollution reduction plans. Unfortunately, there is little research into the effectiveness of each
390 policy, providing opportunities for future research.

391 Although we controlled as many factors as the data allowed, our results may be
392 influenced by omitted variable bias. As the first estimate of the effect of *E. Coli* outbreaks on
393 housing in Michigan, it is difficult to gauge how realistic the estimates are. Research using
394 alternative statistical methods or updated data will help place our estimates in context. One
395 possibility is for future researchers to separate waterbodies by type. Waterfront properties on the
396 Great Lakes (Lake Michigan, Lake Huron, Lake Superior) may capture further benefits despite
397 being subject to the effects of *E. coli* (see e.g., Colwell and Dehring, 2005; Wyman et al., 2020).
398 In addition, communication of outbreaks to the public varies substantially across the state; thus,
399 potential buyers may have been privy to information about the outbreaks prior to purchasing the
400 property, while those buyers who are less inclined to purchase houses near outbreaks may simply
401 look elsewhere ex-ante.

402

403 **Open Research**

404 The housing data information was obtained through a private agreement with Zillow and must
405 remain confidential. Data on *E. Coli* outbreaks was obtained through the *Egle* department of
406 Michigan and is available upon request.

407

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490 **Appendix**

491 **Full sample results**

492 The main results of the paper come from a subsample of Zillow housing prices. Table (5) shows
493 the results using the full sample.

494 Table 5 DID results

	(1)	(2)	(3)
Treat=1	0.0476*** (0.00634)	-0.0194** (0.00652)	-0.0470*** (0.00513)
Post=1	0.0672*** (0.00270)	0.00661 (0.00519)	0.0330*** (0.00451)
Treat*Post	-0.0629*** (0.00896)	-0.0382*** (0.00924)	-0.0203* (0.00788)
Interim=1	0.107*** (0.00799)	-0.0172* (0.00811)	0.0344*** (0.00718)
Treat*Interim	0.0963** (0.0333)	-0.0540* (0.0261)	-0.0492* (0.0209)
Days Since Outbreak		0.0000294*** (0.00000276)	-0.0000120** (0.00000461)
Lot Size (sq. ft.)		6.01e-09 (3.17e-09)	3.87e-09*** (8.09e-10)

Bedrooms		0.0293 ^{***}	0.00770 ^{***}
		(0.000968)	(0.000866)
Bathrooms		0.311 ^{***}	0.158 ^{***}
		(0.00324)	(0.00181)
Stories		0.0805 ^{***}	0.0529 ^{***}
		(0.00332)	(0.00196)
Building Area (sq. ft.)		0.0000337 ^{***}	0.0000279 ^{***}
		(0.00000523)	(0.000000196)

Observations	471,535	341,584	341,546
Adjusted R^2	0.002	0.160	0.377
Year/Month FE	No	Yes	Yes
School District FE	No	No	Yes
Outbreak FE	No	No	Yes

495 Standard errors in parentheses.

496 * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$